

The Dorchester County Economic Development Department offers a variety of services, including:

- **Site Selection Assistance.** Maintain strategic partnerships with the real estate community to assist in identifying a facility or property that meets your business needs. We will customize a tour specific to your site requirements.
- **One-on-One Assistance.** Provide assistance in navigating the permitting process and loan fund applications.
- **Coordination with Government Partners.** Serve as your liaison with federal, state, and local agencies to recruit employees, obtain training funds, and arrange for specialized training services.
- **Relocation Assistance.** Work with local realtors to provide assistance for employees relocating with a business.

**Dorchester County
Economic Development
Department Staff**

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Discover the many opportunities available
for start-up and existing businesses.



**Dorchester County
Economic Development**



Dorchester County is sought after for its wonderful quality of life inspired by a love of art, history, nature, sailing, fishing, and a tranquil waterfront setting. There are many business assets and a distinctive mix of environmental, maritime and technological amenities to attract a large mix of business entities and entrepreneurs. Dorchester is in close proximity to metropolitan D.C. and Baltimore, and is ideally situated on the central Atlantic seaboard. Home to more than 740 businesses, Dorchester County invites you to come see how “water moves us” to do business.

Strategic Location

Dorchester County is ideally situated on the central Atlantic seaboard, allowing easy accessibility to 22% of the U.S. population residing in the New York to Richmond mega-market. One-day delivery time is possible to destinations as far north as New England and as far south as Florida.

Markets Accessible from Dorchester County:

Baltimore, MD—75 miles	New York, NY—212 miles
Washington, DC—87 miles	Pittsburgh, PA—298 miles
Philadelphia, PA—122 miles	Boston, MA—418 miles
Richmond, VA—186 miles	

Dorchester Regional Technology Park

The Technology Park offers advantages that include infrastructure, close proximity to the Cambridge-Dorchester Regional Airport and economic incentives.

Here are a few more reasons why Dorchester Regional Technology Park is the right choice for you.

- **113-Acre Park** with an “incubator” to serve small tech start-up businesses.
- **14 lots** ranging in size from 4 to 5 acres with water and sewer service.
- **The Cambridge-Dorchester Regional Airport** is conveniently located adjacent to the Technology Park.
- The park is connected to the **Maryland Broadband Cooperative’s fiber optic backbone** with redundant pathways on and off the Eastern Shore with services available through last-mile provider members.

Economic Incentives

- **HUBZone.** Dorchester County is a designated HUBZone. This program provides federal contracting opportunities for qualified small businesses located in the zone.
- **One Maryland Incentive.** Businesses that locate, invest, and create jobs in Dorchester County may qualify for project tax credits up to \$5 million and start-up tax credits up to \$500,000.
- **Enterprise Zone.** Businesses locating in a Maryland Enterprise Zone may be eligible for income tax credits and real property tax credits in return for capital investment and job creation.
- **Job Creation Tax Credit.** Maryland’s Job Creation Tax Credit program provides tax credits to new businesses locating in the county, as well as existing businesses that expand their workforce.
- **Low-Interest Loans.** Qualifying businesses may be eligible for low-interest loans to assist with financing of a start-up or expansion project.
- **Research and Development Tax Credit.** Businesses with qualified research and development expenses in Dorchester County are entitled to a tax credit if considered eligible. Incentives include a basic tax credit and a growth tax credit.

Diverse Labor Force

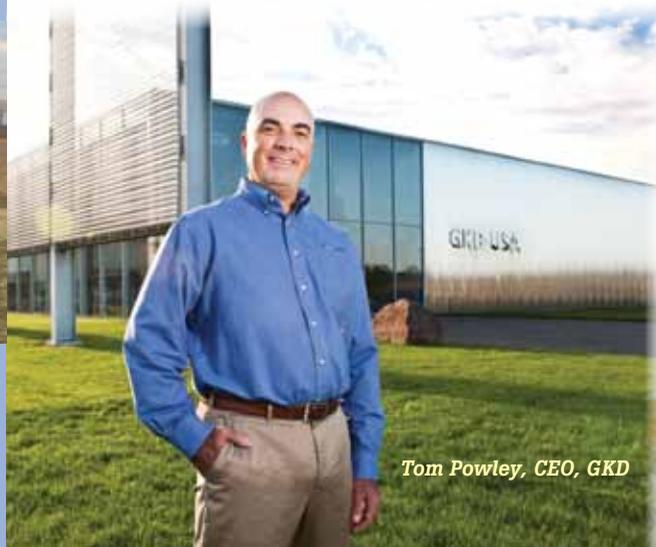
Dorchester County offers a readily available, energetic workforce. County businesses draw from a regional workforce, allowing for a more diverse labor pool, with a wide range of skills and educational levels.



Jennifer Layton, co-owner, Layton’s Chance Vineyard and Winery



Cherie Butler, Superintendent, Harriet Tubman State Park



Tom Powley, CEO, GKD



Johnny Shockley and Ricky Fitzhugh, owners, Chesapeake Gold



Chris Browhawn and JT Merryweather, owners, Realerevival Brewery



Jermaine Anderson, owner, TNT Movers and Cleaners by Design



Mickey Love, Executive Director, Dorchester Center for the Arts