

TOP STORY (Continued from Page 1)

Committee member Mickey Love presented the evening's first award (1-25 Employees) to winner Delco Packaging Products, Inc. President David Deluca accepted the award and thanked his staff for supporting him.

Presenting the next award, committee member Valerie Brown explained this business started with one truck and has grown large enough to be part of the 26-50 Employees category. Brown presented East Coast Underground President Cheryl Hughes with the award.

Committee member Nancy Shockley presented the New Business: 5 Years or Less Award to Bliss Jewelry & Gifts. Owner April Dean Goodman accepted the award while a standing ovation greeted her.

Committee member Steve Disharoon presented the Legacy: 20+ Years Award to Henry Funeral Home, a firm founded more than 20 years ago. Janelle Henry Buck accepted the award and thanked the committee for thinking of them since they are many times overlooked as an industry.

Committee member Kathy Clark Coursey took time to relate the many contributions of the Nonprofit Award winner Dorchester Center for the Arts. Executive Director Mickey Love accepted the award and thanked the board, volunteers, and community for their support.

The evening's last award (Most Innovative Business Concept) was presented by committee member Tracy Tyler to the winner RAR Brewing. Co-owners Chris Brohawn and JT Merryweather accepted the award.



TOP STORY

DECEMBER 2014

2nd Annual Awards Salutes Small Businesses

Eighty people gathered at the Dorchester Center for the Arts on Monday, December 8 for the 2014 Annual Dorchester County Small Business Awards. Dorchester County Economic Development Director Keasha Haythe welcomed the guests and recognized the Dorchester County Council and awards committee for their commitment to small businesses.

Haythe added, "A yearly spotlight on our local businesses for their outstanding accomplishments in innovation, job creation, and vital contributions continues Economic Development's commitment to celebrate

and acknowledge business achievements – helping to recognize Dorchester County businesses from small to large, new to legacy, nonprofit, and most innovative concept."

Delegate Addie Eckardt addressed the guests and thanked the business owners for their hard work and dedication to the community. She also provided Maryland General Assembly Citations for all the award winners.

Maryland Comptroller Peter Franchot's Chief of Staff Len N. Foxwell also spoke at the event giving Dorchester County a gleaming review after having visited downtown Cambridge earlier in the day for their annual Shop Maryland for the Holidays tour to urge residents to shop locally over the holiday season.



He praised Haythe for the hard work she has done promoting the county.

Following an invocation from Cambridge Seventh-day Adventist Pastor Cesar Gonzalez, guests enjoyed a buffet provided by The High Spot. Serving as the Master of Ceremonies, Pat Wielgosz recognized every nominated business individually.

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FEATURED EVENT

Schools Participate in College Application Campaign

Cambridge-South Dorchester and North Dorchester High Schools participated in the Maryland College Application Campaign (MCAC) Pilot Program from November 11-14. The goal was to increase the number of students applying to college early in their senior

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year, especially those from first-generation and college-bound students.

Dr. Henry Wagner, Jr., Ed.D. Superintendent of Dorchester County Public Schools said, "These initiatives provide our seniors with a bona fide opportunity to realize our Student Mission Pledge; the impact can be truly life changing!"

Dorchester County Public Schools were one of seven local education systems that participated across the state of Maryland. Both high schools had volunteers that supported this "Party with a Purpose". The seniors were required to apply to at least one college during the selected time. Some students were able to print and display their acceptance letters as well.

The celebration included college representatives who encouraged the seniors in their process. Food, drinks, and music were provided to set the seniors in the mood and get them inspired. Guidance counselors, Mrs.

Parks and Ms. Nichols, were also present, cheering on the seniors and their accomplishments.

SMALL BUSINESS
Aircraft Manufacturer
Partners with Ukrainian
Business

Looking for some new excitement, fun and adventure? Why not build your very own custom airplane! B&B Sport Aviation (B&B) has been making that happen for over 28 years. Located at the Cambridge-Dorchester Regional Airport, they offer sales and service including aircraft kits or ready-to-fly planes. They have a top-rated builder-assist program and a 100% customer completion rate. If you have ever dreamed of building, owning, and flying your very own custom aircraft, schedule a visit and a Discovery Flight today.



Owner Ted Bryant currently employs six people and uses three hangers for his facility. Far faster than the current factory delivery times, Bryant and his

team can build and deliver your aircraft in as little as 12 weeks. B&B is a leading dealer for RANS aircraft. Bryant said, "Whether you choose a commercial runway, a field, or a sandy beach, our planes will astound everyone with their high performance."

B&B has been the mid-Atlantic RANS aircraft dealer since 1987. RANS aircraft kits require only common hand tools and can be built in as little space as a one-car garage. Builder assistance is available by phone, or use their shop for hands-on assistance. Flight training is also available for your completed plane at only \$50.00 per hour.

B&B also supplies KievProp, a Ukrainian designed propeller. This innovative design features increased performance with reduced noise, reduced engine, and airframe fatigue. Bryant explained, "Through a joint agreement, B&B Sport Aviation has become the sole American distributor for the KievProp, and has formed a new subsidiary company named KievProp America. The new company is now working closely with KievProp engineers in the Ukraine to begin manufacturing and warehousing propellers and related items for use not only on sport planes on this side of the Atlantic, but also for the UAV market where they are already fulfilling orders. To date, KievProp America is the largest seller of the KievProp in the world."

Dedicated to the community, B&B Sport Aviation, along with Cambridge Motorsports, is a main sponsor for the annual Cambridge Wings & Wheels event held in June. The 2015 event proceeds will go to the Wounded Warrior Fund. Stay tuned for more details.

To find out more about B&B Sport Aviation, please visit bbsportaviation.com or call 410.221.8009.



MANUFACTURING
DBED Manufacturing
Survey Published

The Maryland Department of Business and Economic Development (DBED) recently released their Maryland Advanced Manufacturing Survey with a variety of valuable information. The survey captures data that includes, but is not limited to, industry sectors, average yearly wages, workforce, supply chain, financing, etc. Manufacturing has experienced numerous changes over past decades, but continues to be an economic driver for other industries.

The survey explains the multiplier effect, stating almost two jobs are created for every manu-

facturing job in Maryland. The multiplier effect is even higher for high-technology jobs. According to DBED, close to 20 percent of Maryland's total workforce was made up of manufacturing in the late 1960's. That is vast change from today's current number of 4 percent.

Maryland like the rest of the country has experienced the decrease in manufacturing jobs and businesses. The increase in automated machinery and technology has produced more efficient processes cutting back on need for manpower. However, the survey suggests the multiplier effect is so powerful that manufacturing supports a larger proportion of the state's economy than the numbers provide.

To download the survey, please visit www.business.maryland.gov.

SMALL BUSINESS
Small Business Celebrates
10 Years

Located on Poplar Street in Cambridge, the Sunnyside Shop offers clothing, jewelry, art, unique gifts and much more. Featuring fair trade, American-made, and environmentally conscious products, Sunnyside Shop's core values are a reflection of owner Heidi Griebel's commitment to sustainable business community.

Sunnyside celebrated their 10th anniversary last month. Working through past challenges associated with the economic downturn in

2008, Sunnyside was able to withstand and keep a prominent face in downtown Cambridge.

"Ten years in, we are enjoying the benefits of having been here this long: a strong, loyal base of long-time customers, combined with all the folks who are just discovering Cambridge's eclectic mix of restaurants, the brewery, galleries and shops," added Griebel.

Last year, the Dorchester County Economic Development Office assisted Sunnyside in securing funds from the Eastern Shore Entrepreneurial Center Revolving Loan Fund for marketing and expansion efforts.

Keasha Haythe, director of Dorchester County Economic Development, said, "We are glad to have Sunnyside Shop in Dorchester County. Heidi is a gem and an asset to the community."

To learn more about the Sunnyside Shop, please visit sunnysideshop.com and follow them on Facebook.



Ho. Ho. Ho! We Wish You a Very Merry Christmas and Happy New Year!